



In the News

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Redeveloped Bethlehem Steel site prepares to greet new business

TMP Technologies, manufacturer of cleaning products for Fortune 100 company, moving forward with plans to build new facility in Lackawanna

Lackawanna, NY—The Buffalo and Erie County Industrial Land Development Corporation (“ILDC”), in partnership with Erie County, today announced that local manufacturer TMP Technologies (“TMP”) is laying the groundwork to move from its current facility in the City of Buffalo to a new, larger 280,000-square foot facility on approximately 28 acres of property owned by the ILDC at the former Bethlehem Steel site in Lackawanna. TMP Acquisitions, Inc. has signed a Letter of Intent with the ILDC to purchase two parcels of the property for up to \$1,089,000, making TMP Technologies the first business to locate on land acquired by the ILDC with financial aid from NYS at the former steel site now experiencing a renaissance as a modern business park.

The planned expansion plan will keep nearly 100 workers on the job here in Erie County and will add an estimated 30 additional jobs over the next few years at an annual average salary of approximately \$52,000. Once the project is complete TMP’s new facility in Lackawanna will result in an over \$20 million investment in the County’s economy.

“Negotiations for this expansion have been ongoing for several months, a Letter of Intent has been signed, and today TMP took another major step forward by submitting an initial site plan to the Lackawanna Planning Board for consideration,” **said Erie County Executive Mark C. Poloncarz, Chair of the ILDC Board of Directors.** “TMP could have gone anywhere for this expansion but instead chose to stay in Erie County and grow their business locally, retaining workers and adding more while investing in a new facility in Lackawanna. This is a win-win for Erie County and I urge the ILDC Board to approve the sale of the land to start the next chapter of growth.”

“TMP has continued to grow the past few years to the point that we have run out of manufacturing space. We have also pushed our storage to outside warehouses where we are now into four different locations. We have looked for existing good industrial space but could not find anything that would satisfy our needs. The ILDC showed us the former Bethlehem steel site and explained their plans to start to recover this land for an industrial park. We were excited with their plans and are proud to be an early partner in this recovery effort,” **said TMP President Bob Laughlin.**

The ILDC Board of Directors is expected to vote on the sale later this summer or early fall. Pending final approval from the ILDC board, TMP plans to begin construction on its new facility this fall. TMP’s cleaning products are known

worldwide and this move allows the company to double the size of its TRS packaging facility, expanding production of its family of cleaning product lines manufactured for a Fortune 100 company.

“The rebirth of the Bethlehem Steel site is picking up steam and the possible addition of TMP Technologies is great news for the City of Lackawanna, bringing new investment and new jobs to that historic site. I thank the partners who are working to make this happen and look forward to having more new businesses locate and grow here,” **said Lackawanna Mayor Geoffrey M. Szymanski.**

“New York State has supported the ILDC and Erie County’s efforts to successfully acquire land at the former Bethlehem Steel site, clearing the way for new industry and for future economic growth,” **said Empire State Development (“ESD”) President, CEO and Commissioner Howard Zemsky.**

ESD encouraged TMP’s previous expansion in Western New York at its Northland facility by providing the company with nearly a million dollars in Excelsior Jobs Program tax credits, a performance-based incentive. New York State also supported the acquisition of the former Bethlehem Steel site with \$10 million from Buffalo Billion 2 and \$2.78 million from the Western New York Regional Economic Development Council.

The Erie County Industrial Development Agency is a public benefit corporation sanctioned by the State of New York to offer tax incentives to qualified businesses, and is dedicated to furthering economic development, adaptive reuse of qualified properties, job creation and ensuring a thriving business environment in Erie County. The staff of the ECIDA are not employees of the City of Buffalo, the County of Erie, or the State of New York. The ECIDA does not receive operating funds from taxpayer revenues. The ECIDA receives its operating funds by collecting fees from businesses that enter into contracts with the Agency, from investments, and from loan fees.

The Industrial Land Development Agency, or ILDC, is the land development services and bond issuance arm of the ECIDA. The ILDC is overseen by a separate Board of Directors, Chaired by Erie County Executive Mark Poloncarz. For more information, visit www.ecidany.com

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