PUBLIC HEARING SCRIPT

Commitment 2000, Inc. and/or Individual(s) or Affiliate(s), Subsidiary(ies), or Entity(ies) formed or to be formed on its behalf Project

Public Hearing to be held on January 17, 2023 at 9:00 a.m., at the Erie County Industrial Development Agency's offices located at 95 Perry Street, Suite 403, Buffalo, NY 14203

ATTENDANCE:

William Sam – Father Sam's Bakery

◯ 1. WELCOME: Call to Order and Identity of Hearing Officer.

Hearing Officer:

Welcome. This public hearing is now open; it is 9:00 a.m. My name is Andrew Federick. I am the Business Development Officer of the Erie County Industrial Development Agency, and I have been designated by the Agency to be the hearing officer to conduct this public hearing. This public hearing is being live-streamed and made accessible on the Agency's website at www.ecidany.com.

Hearing Officer:

We are here to hold the public hearing on Commitment 2000, Inc. and/or Individual(s) or Affiliate(s), Subsidiary(ies), or Entity(ies) formed or to be formed on its behalf project. The transcript of this hearing will be reviewed and considered by the Agency in determination of this project. Notice of this hearing appeared in The Buffalo News on Friday, December 30, 2022.

Hearing Officer:

The proposed project (the "Project") consists of: (i) the acquisition by the Agency of a leasehold interest in certain property located on 105 Monsignor Valente Drive, City of Buffalo, Erie County, New York and all other lands in the City of Buffalo where, by license or easement or other agreement, the Company or its designees are making improvements that benefit the Project (the "Land"), (ii) the expansion on the Land of an approximately 16,875+/- square-foot manufacturing addition to the current facility to be utilized for the manufacturing of flour tortillas on automated machinery (the "Improvements"), and (iii) the acquisition by the Company in and around the Improvements of certain items of machinery, equipment and other tangible personal property (the "Equipment"; and, together with the Land and the Improvements, the "Facility"). The Facility will be initially operated and/or managed by the Company.

The proposed financial assistance contemplated by the Agency includes New York State and local sales and use tax exemption benefits, mortgage recording tax exemption benefits, and real property tax abatement benefits (in compliance with Agency's uniform tax exemption policy).

Hearing Officer:

All those in attendance are required to register by signing the sign-in sheet at the front of the room; you will not be permitted to speak unless you have registered. Everyone who has registered will be given an opportunity to make statements and/or comments on the Project.

If you have a written statement or comment to submit for the record, you may leave it at this public hearing, submit it on the Agency's website or deliver it to the Agency at 95 Perry Street, Suite 403, Buffalo, New York 14203. The comment period closes on January 24, 2023. There are no limitations on written statements or comments.

5. PUBLIC COMMENT: Hearing Officer gives the Public an opportunity to speak.

Hearing Officer:

If anyone is interested in making a statement or comment, please raise your hand, state your name and address; if you are representing a company, please identify the company. I request that speakers keep statements and/or comments to 5 minutes, and if possible, 3 minutes.

William Sam – Owner & President of Father Sam's Bakery. 105 Monsignor Valente Drive, Buffalo. I am here to speak to the project and the importance of it for us growing and supporting the community and jobs that we will be making available. The project will include a building expansion of 16,875 sq. ft. Its primarily manufacturing space with a little bit of warehouse space attached to it as well. The building addition will be a Steel Building and the address as previously stated is s 105 Monsignor Valente Drive, Buffalo. We will be installing one fully automated flour tortilla line as part of the phase 1 expansion. The new equipment, purchased from Lawrence Equipment, is what we call a Mega 60 fully automated press, and it will increase the companies output from our Buffalo location by 40%. Were also in this expansion installing a new IT technology program that's Imperative to properly function with our new equipment as well as the vast array of systems we now use between our two facilities which we also have a plant in Charlotte, NC. Phase 2 will be running simultaneous with phase 1. Phase 2 is the IT installation. We will be adding 12 positions in our office and operations the first year of this expansion. We are expecting to begin the buildout in late 2023 and have the project fully functional by the first quarter of 2024. The expansion is critical to remain competitive in New York State and the rest of the East Coast where we sell our products

<u> 6. ADJOURNMENT:</u>

As there are no further statements and/or comments, the Hearing Officer closed the public hearing at 9:07 a.m.

SIGN IN SHEET PUBLIC HEARING

January 17, 2023 at 9:00 a.m., at the Erie County Industrial Development Agency's offices located at 95 Perry Street, Suite 403, Buffalo, NY 14203, regarding:

Commitment 2000, Inc. and/or Individual(s) or Affiliate(s), Subsidiary(ies), or Entity(ies) formed or to be formed on its behalf

Project Location: 105 Monsignor Valente Drive, Buffalo, New York 14206

Name	Company and/or Address	X box to speak/ comment
William Sam	Father Sam's Bakery 105 Monsignor Valente Drive Buffalo, New York 14206	X